

# Client Relationship Summary (Form ADV Part 3: Form CRS)

## November 4, 2020

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### **Item 1. Introduction**

Jensen Investment Management (“Jensen”) is an investment advisor registered with the SEC under the Investment Advisers Act of 1940. Brokerage and investment advisory services and fees differ. It is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](https://www.investor.gov/CRS), which provides educational materials about broker-dealers, investment advisors and investing.

### **Item 2. Relationships and Services**

#### **What investment services and advice can you provide me?**

We offer investment services to many types of investors, including individuals and families. When you hire us, after understanding your investment needs and goals, we will buy and sell securities in your account(s) on your behalf, primarily in the investment strategies discussed in the next paragraph. You should know that the contract you sign with us allows us to make investment decisions without consulting with you first; however, you can impose reasonable restrictions on our investment authority, such as telling us not to buy or sell specific stocks or not to invest in certain industries. As part of our services, we will monitor your account(s) on a regular and consistent basis.

Our investment advice is primarily limited to three Jensen investment equity strategies: the Quality Growth Strategy, the Quality Value Strategy, and the Global Quality Growth Strategy. The Quality Growth and Quality Value Strategies are available as a separately managed account (where we invest in individual securities on your behalf) or a mutual fund (pooled vehicle consisting of all of the Strategy’s holdings). The Global Quality Growth Strategy is only available as a mutual fund at this time. Additionally, depending on your cash needs, we might also invest your assets in high quality fixed income investments, such as certificates of deposit, primarily for cash availability and to minimize the risk of an investment loss. The standard account minimum for new Jensen Private Client separately managed accounts is \$1,000,000; however, minimum is negotiable.

Please refer to our [ADV Part 2A, Brochure](#) p. 4 for more information about our services and investment strategies.

***Questions to ask us: “Given my financial situation, should I choose an investment advisory service? Why or Why not?” “How will you choose investments to recommend to me?” “What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?”***

### **Items 3. Fees, Costs, Conflicts and Standards of Conduct**

#### **What fees will I pay?**

Your investment management fee is based on a percentage of the assets that we invest on your behalf, except for assets invested in any Jensen Funds on your behalf which are excluded in calculating your fee. Our fees are calculated quarterly, in arrears. Our standard fee for private client separately managed accounts begins at 1.00% for the first \$1,000,000; 0.75% for the next \$1,500,000; 0.65% for the next \$2,500,000; 0.60% for the next \$5,000,000 and 0.55% for assets over \$10,000,000.

In addition to our management fees, depending on the custodian, you will incur fees and costs related to the investments in your account, including, but not limited to, custodian fees, account maintenance fees, trading costs (such as commissions), wire transfer and electronic fund transfer fees, and fees charged by mutual funds. Except for investment management fees that we receive from the Jensen Funds, a portion of which comes directly from your Fund(s) investment, none of the fees described above are paid to Jensen.

*You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.*

Please refer to our [Form ADV, Part 2A Brochure](#) p. 7 for more detailed information about our fees and your investment costs.

***Questions to ask us: "Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?"***

**What are your legal obligations to me when acting as my investment advisor? How else does your firm make money and what conflicts of interest do you have?**

When we act as your investment advisor, we have to act in your best interests and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts of your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what that means.

You should be aware that the more assets that there are in your account, the more you will pay us in management fees. This is a conflict of interest because we have an incentive to encourage you to increase the assets in your account. Additionally, because we charge the Jensen Funds that we manage an asset-based fee, we have an incentive to invest client assets in the Funds in order to increase each Fund's management fee payable to us.

Please refer to our [Form ADV, Part 2A Brochure](#) for more detailed information about our conflicts of interest.

***Questions to ask us: "How might your conflicts of interest affect me, and how will you address them?"***

**How do your financial professionals make money?**

Our financial professionals receive a salary and a discretionary bonus that is tied to the financial success of the firm. This is a conflict of interest because our financial professionals have an incentive to encourage clients to increase assets in their accounts so that the firm is more financially successful.

**Item 4. Disciplinary History**

**Do you or your financial professionals have legal or disciplinary history?**

Firm – No; Financial Professionals - Yes. Please visit [Investor.gov/CRS](http://Investor.gov/CRS) for a free and simple search tool to research our firm and your financial professional.

***Questions to ask us: "As a financial professional, do you have any disciplinary history? For what type of conduct?"***

**Item 5. Additional information**

You should carefully review our [Form ADV, Part 2A Brochure](#) for additional information about our services. You may request updated information and a copy of this Relationship Summary by contacting us at 503.726.4384.

***Questions to ask us: "Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer? Who can I talk to if I have concerns about how this person is treating me?"***